



# District Leader

## Biographical Information

Candidate's Name: Sami Ullah

Candidate's Office: Area 35 Director District Number: 70

Toastmasters member since: October 2016

Education:

**Bachelor of Science (B.Sc)**  
**Master of Business Administration(MBA)**

Toastmasters offices held and terms of service:

VPE 2018-2019 - Bankstown Sports Toastmasters Club  
VPE 2019-2020 - Bankstown Sports Toastmasters Club  
President 2020-2021 - Bankstown Sports Toastmasters Club  
Area 21 Director - Phillip Division D70 - 2020-2021  
Area 20 Director - Phillip Division D70 - 2021-2022  
VPE 2022-2023 - Bankstown Sports Toastmasters Club  
District Asset Registrar - D70 - 2022-2023  
Area 35 Director - Phillip Division D70 - 2023-2024

Toastmasters honors and recognition:

Competent Communicator (CC)  
Dynamic Leadership (DL)  
Toastmaster of the year 2018-2019 Bankstown Sports Toastmasters Club  
Humorous Speech Contest Winner First Place 2017-2018 - Bankstown Sports Toastmasters Club  
Humorous Speech Contest Winner First Place 2019-2020 - Bankstown Sports Toastmasters club  
International Speech Contest Winner 2nd Place 2019-2020 - Bankstown Sports Toastmasters Club  
Humorous Speech Contest Winner First Place 2020-2021 - Bankstown Sports Toastmasters Club  
International Speech Contest Winner 1st Place 2022-2023 - Bankstown Sports Toastmasters Club

Relevant work experience and how it relates to Toastmasters and your role as a District leader:

I have worked for almost 30 years in various areas such as banking, sales & marketing, public service, accounting & finance, HR & education. I have learned communication & leadership skills from performing these roles which can be utilized in my role as a district officer in Toastmasters.

What experience do you have in strategic planning?

In my 30 years professional career, I have learned and used strategic planning techniques such as SWOT analysis, market analysis, organization objectives and vision, staff training and development.

What experience do you have in the area of finance?

I am an MBA (Finance). I have previous experience in the areas of banking, accounting & finance and also teaching finance in TAFE. I am associate member of Institute of public accountants Australia & UK (AIPA). I have completed their CPD requirements for the last 5 years and have participated several seminars on accounting & finance

What experience do you have in developing procedures?

I studied the subject of Operations Research in university. During my previous career, I have developed procedures in accounting & finance, management reporting and staff training & development. I accomplished these tasks by identifying the need, developing polices and procedures and finally monitoring and reviewing them as per organization vision and objectives.

What lessons did you learn from previous leadership positions?

Effective communication, strategic planning, team work, people management, training and development, policies and procedures, performance monitoring & reviewing, empathy, integrity and lead by example.

Why do you want to serve as a District leader?

I have relevant qualifications, skills and experience required for the role of district leader. The details are already elaborated in my previous answers. I want to serve as district officer because I want to share my skills and experience with other members and also to learn more advanced skills by serving as a district officer.

In your opinion, what are the District mission's major objectives and how would you work to achieve them?

in my opinion, district mission's major objectives are to grow our district by adding more clubs , improving program quality and providing training opportunities to enhance the skills of our club executives. As a district officer, I will be motivating and guiding other clubs in my division so these clubs can improve in quality. I will persuade and inspire area directors to enhance their area performance as per guidelines mentioned in district leadership handbook. This will contribute to achieve the mission of the district.

Additional information about yourself:

I am professional member of Institute of Managers and Leaders (MIML,ANZ) since 2015. I am a self motivated and pro active leader. I am always eager to grasp those opportunities which help me to learn and grow more.